

If you are involved in the industrial trade, you will know that HPCL lubricants match the highest performance standards, which is why they are used so widely in various industrial applications all over the country.

Backed by India's largest Lube Refinery, HPCL now wishes to appoint a Clearing & Forwarding Agent (CFA) for its Industrial Lubricants, who can keep pace with the demand and set new performance and service standards, year after year.

If you have a strong presence at any of the locations mentioned below, and fit the

eligibility criteria, then get in touch with us. After all, joining hands with India's second largest integrated oil company can only steer you to success.

HPCL

WANTS TO APPOINT

CLEARING & FORWARDING AGENTS

FOR ITS INDUSTRIAL LUBRICANTS WHO CAN DELIVER THE SAME PROMISE AS ITS LUBRICANTS
HIGH PERFORMANCE



Location	Revenue District	State	Districts to be covered
Bangalore	Bangalore Urban	Karnataka	Bangalore Urban, Bangalore Rural, Ramanagara, Kolar, Tumkur.
Mangalore	Dakshina Kannada	Karnataka	Dakshina Kannada, Udupi, Chikkamagaluru & Hassan.

ELIGIBILITY:

You should be:

- (1) Indian by nationality.
- (2) Not less than 21 and not more than 60 years of age on the date of application.
- (3) Minimum SSC pass, or preferably a graduate or recognised equivalent qualification.
- (4) With strong financial capability, a good infrastructure and business experience related to the field of industrial trade.

The CFA is required to solicit Industrial Lube business from Small and Medium Enterprises. The CFA will require investment to the tune of **Rs. 40 to 50 lakhs** in addition to the costs towards arrangement of godown, office and allied infrastructure. The CFA must have a godown and office at a suitable location preferably outside Municipal Octroi Limits.

In case you belong to a Partnership firm, each partner should individually meet the eligibility criteria and should submit a separate application form giving cross reference of the partner's application form number. Candidates under reserved category are also eligible to apply under Open Category for a particular location.

HOW TO APPLY:

Application should be made on the prescribed form, available on payment of a non-refundable fee of **Rs. 500/- (Rupees Five Hundred only)** for Open and Defence category and **Rs. 250/- (Rupees Two Hundred & Fifty only)** for SC/ST category, by a crossed Account Payee Demand

Draft drawn on any Scheduled Bank (other than a co-operative bank) in favour of "HINDUSTAN PETROLEUM CORPORATION LIMITED" payable at **Bangalore**, either personally or by making a written request through Registered Post at the below-mentioned address.

Application forms and enclosures completed in all respects must be submitted in duplicate so as to reach the office address on or before

09th March, 2015 by close of office.

The Company reserves the right to cancel/withdraw/postpone the advertisement at its own discretion without assigning any reason.

The applicants found eligible will be called for a personal interview. All travel and other expenses in connection with the interview will have to be borne by the applicant.

Applications are available at:

Senior Regional Manager (Direct Sales)

HINDUSTAN PETROLEUM CORPORATION LTD.

(A Government of India Enterprise)

Bangalore Regional Office,

No. 77, Old Madras Road,

Doorvaninagar Post,

Krishnarajapuram, Bangalore -560016.

Contact **Manish S Nimje**,

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